



# PARAGUAY:

**ROLAND HOLST**  
**Central Bank of Paraguay**

**May, 2016**



**Global context**



**Paraguay's outlook**



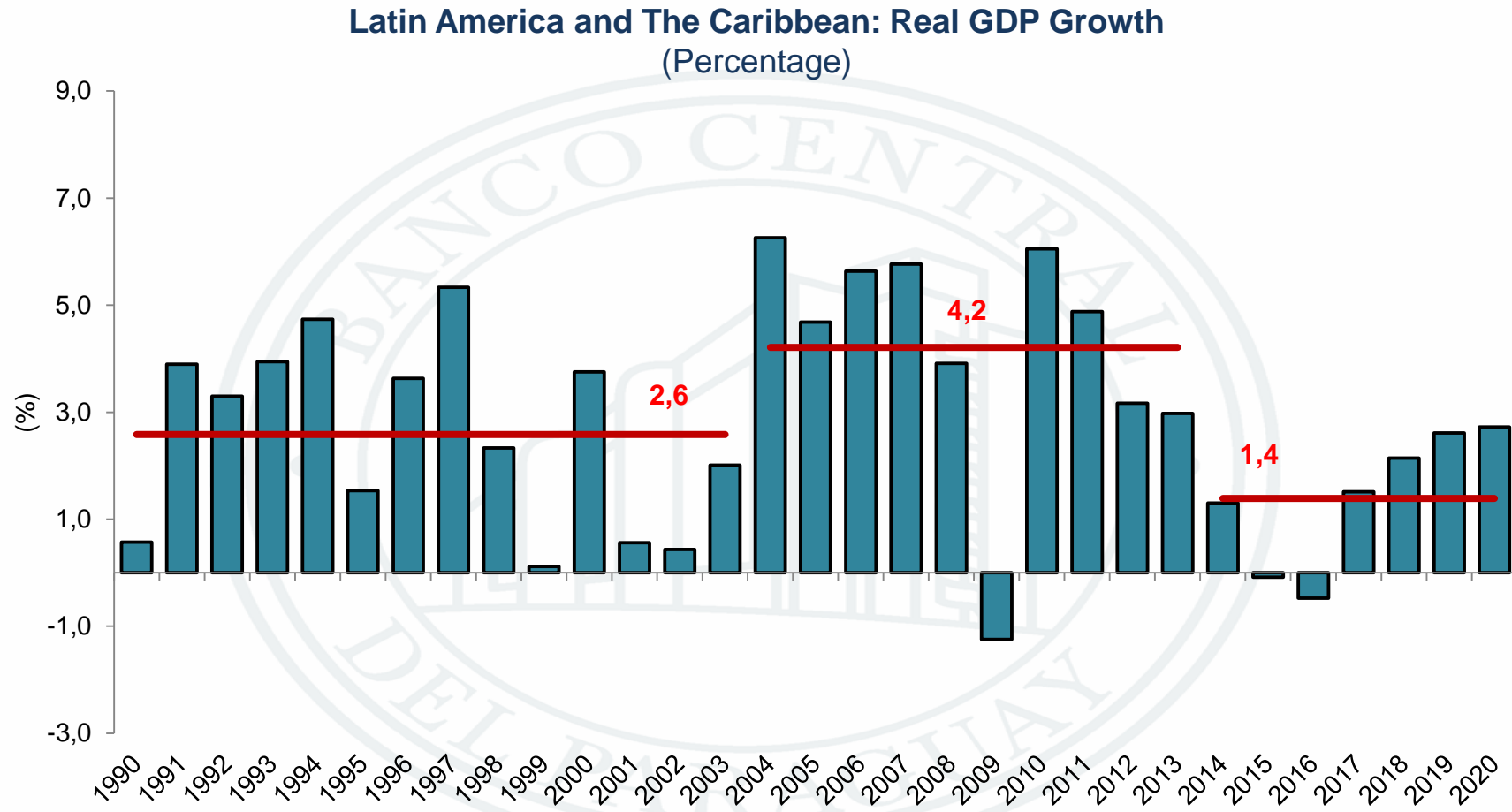
**Challenge ahead**



**Conclusions**

... even for the medium term.

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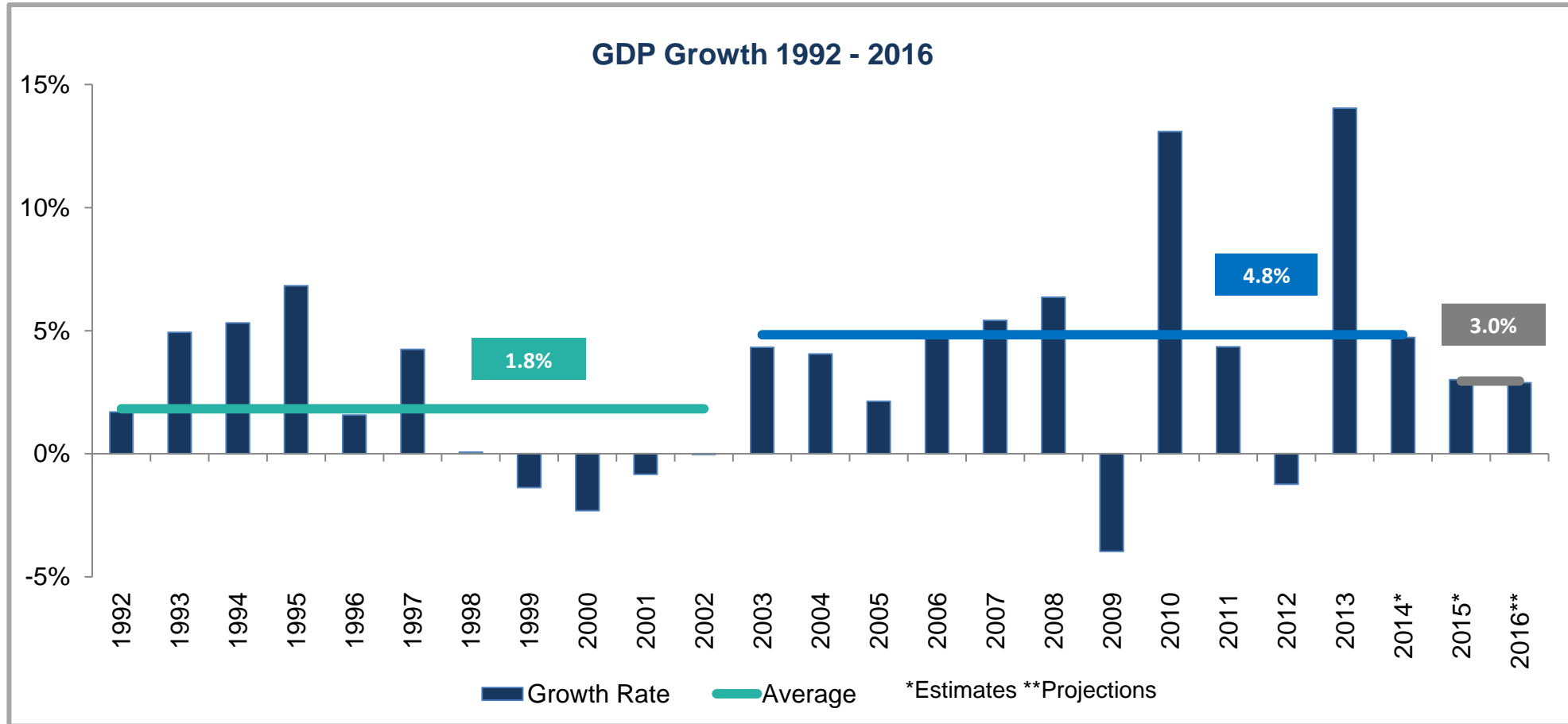
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# PARAGUAY'S OUTLOOK



# Strong growth performance for more than a decade

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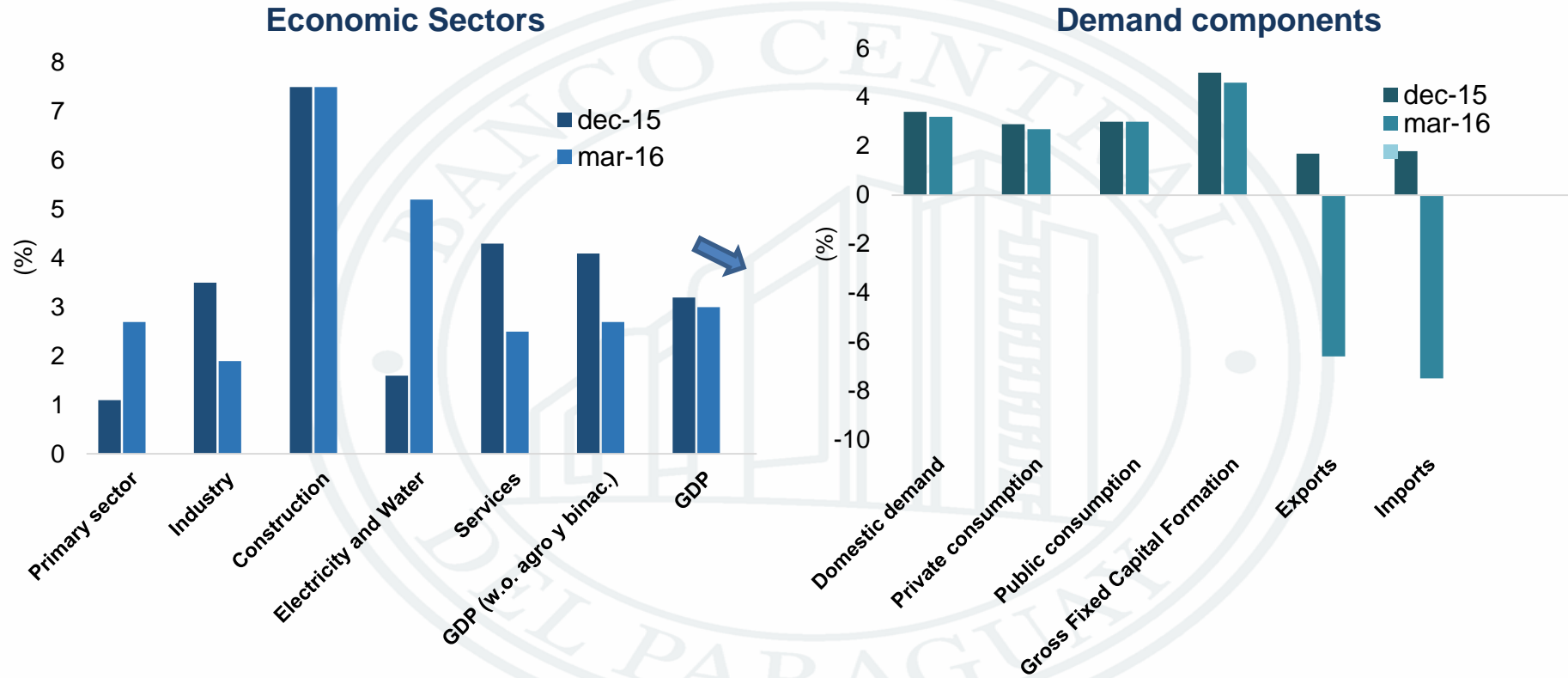




# Given the region performance, the growth outlook for this year have been reduced.

## GDP growth – Estimates 2016

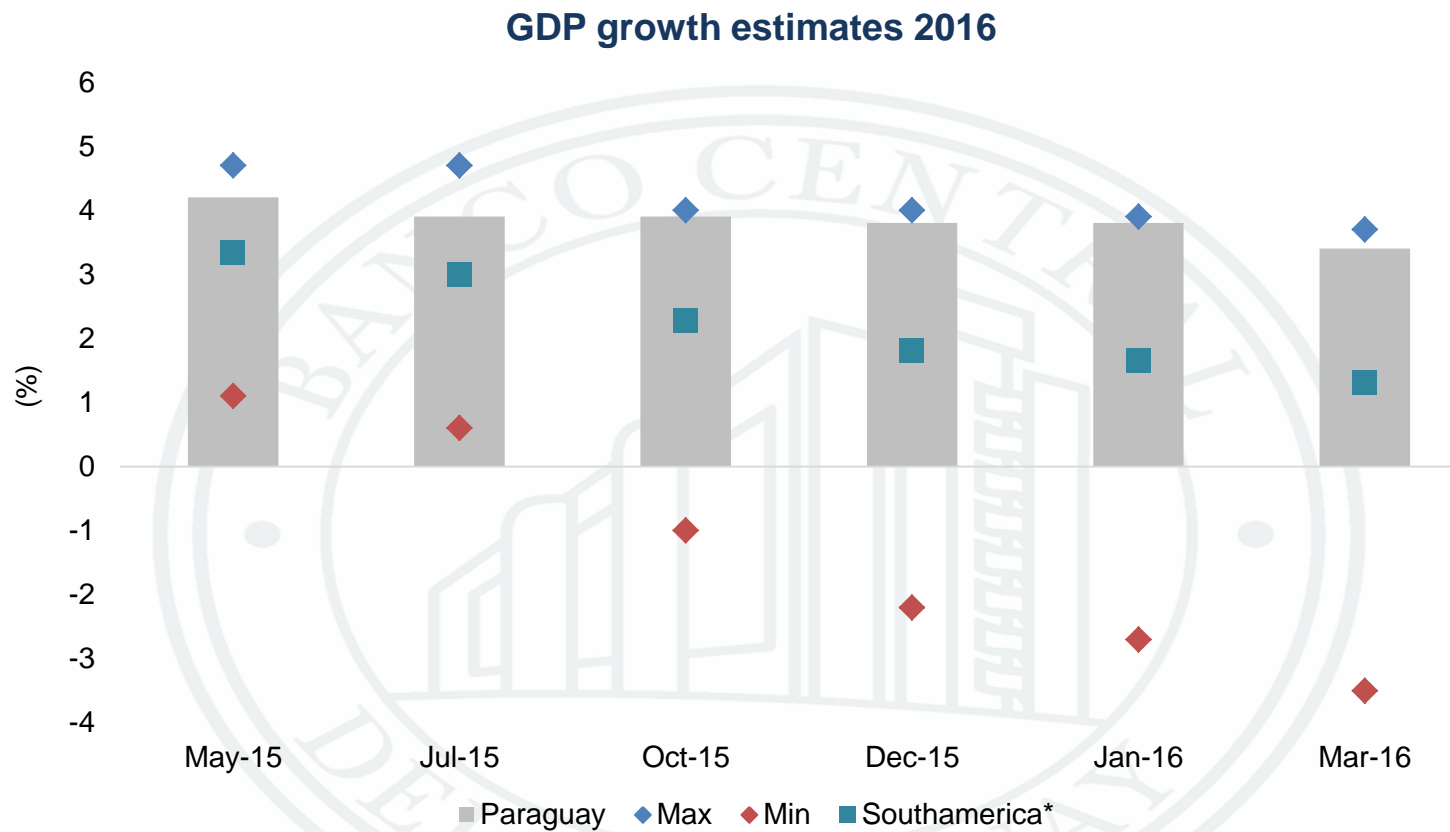
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# Although Paraguay has not been the only country that has adjusted downwards its growth projections.

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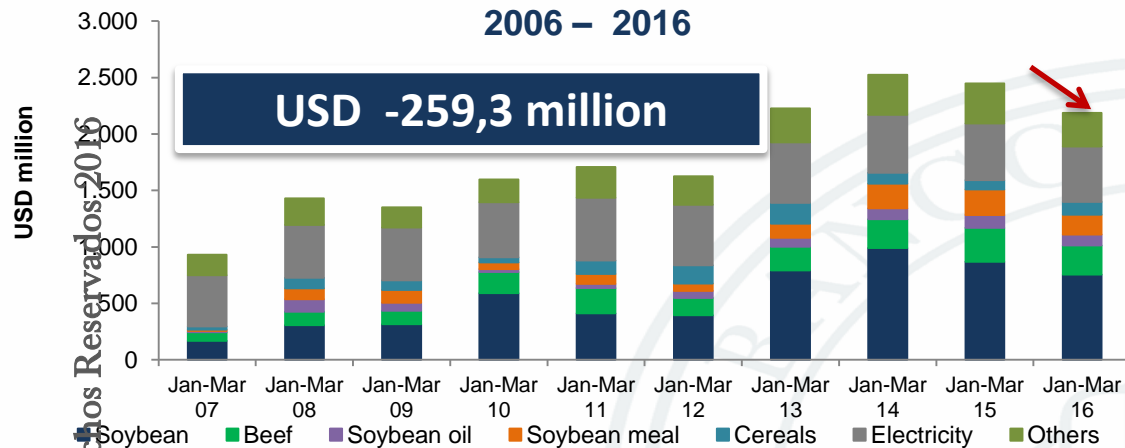


\* Simple average of Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru and Uruguay.  
Source: Consensus Forecast

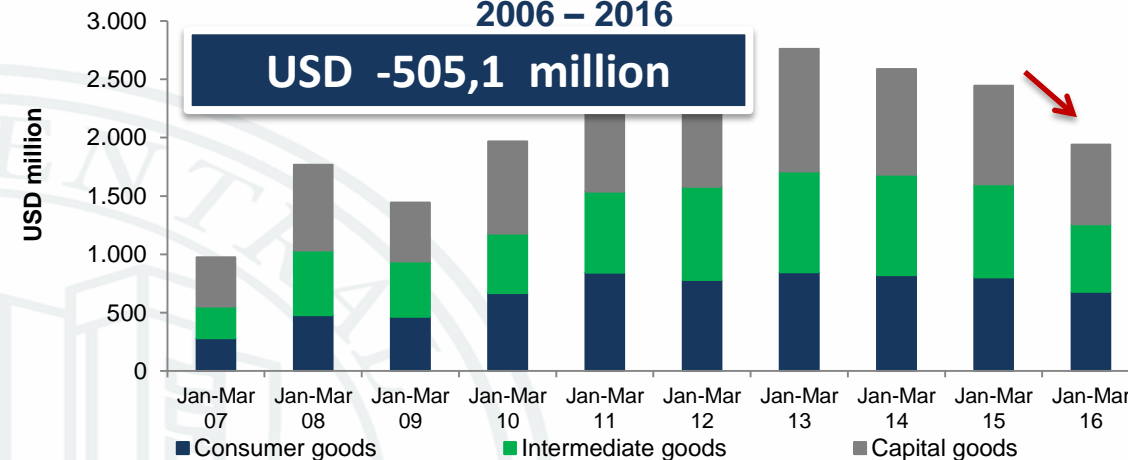


# In foreign trade the adverse shock is observed...

Export revenues  
2006 – 2016



Imports by type of goods  
2006 – 2016



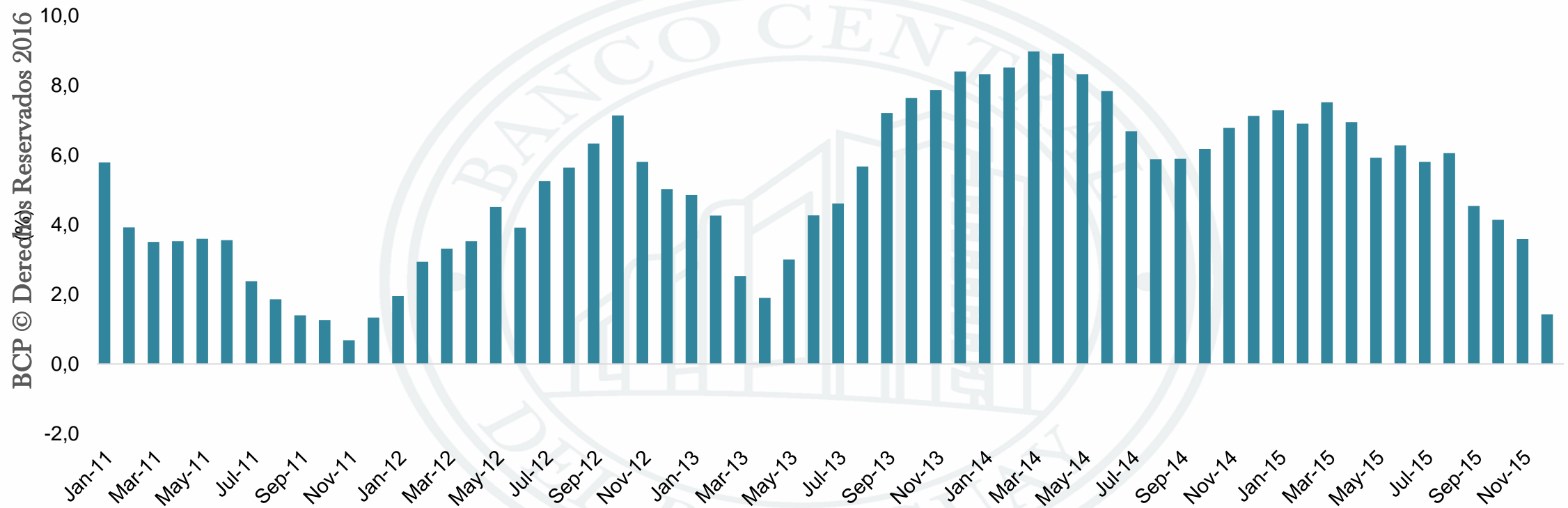
| Products     | YoY % Cumulative Variation | Participation in the YoY Cumulative Variation |
|--------------|----------------------------|---|
|              | Jan-Mar 2016 / 2015        |   |
| Soybean      | -13,0%                     | -4,6%   |
| Soybean oil  | -13,8%                     | -0,6%   |
| Soybean meal | -23,4%                     | -2,2%   |
| Cereals      | 38,7%                      | 1,3%  |
| Beef         | -14,6%                     | -1,8%   |
| Electricity  | -2,2%                      | -0,5%   |
| Others       | -15,3%                     | -2,2%   |
| <b>Total</b> | <b>-10,6%</b>              | <b>-10,6%</b>                                 |

| Type of goods            | YoY % Cumulative Variation | Participation in the YoY Cumulative Variation |
|--------------------------|----------------------------|---|
|                          | Jan-Mar 2016 / 2015        |   |
| Consumer                 | -15,1%                     | -5,1%   |
| Intermediate             | -27,4%                     | -8,9%   |
| Capital for internal use | -19,3%                     | -4,9%   |
| Capital for re-export    | -18,8%                     | -1,8%   |
| <b>Total</b>             | <b>-20,7%</b>              | <b>-20,7%</b>                                 |



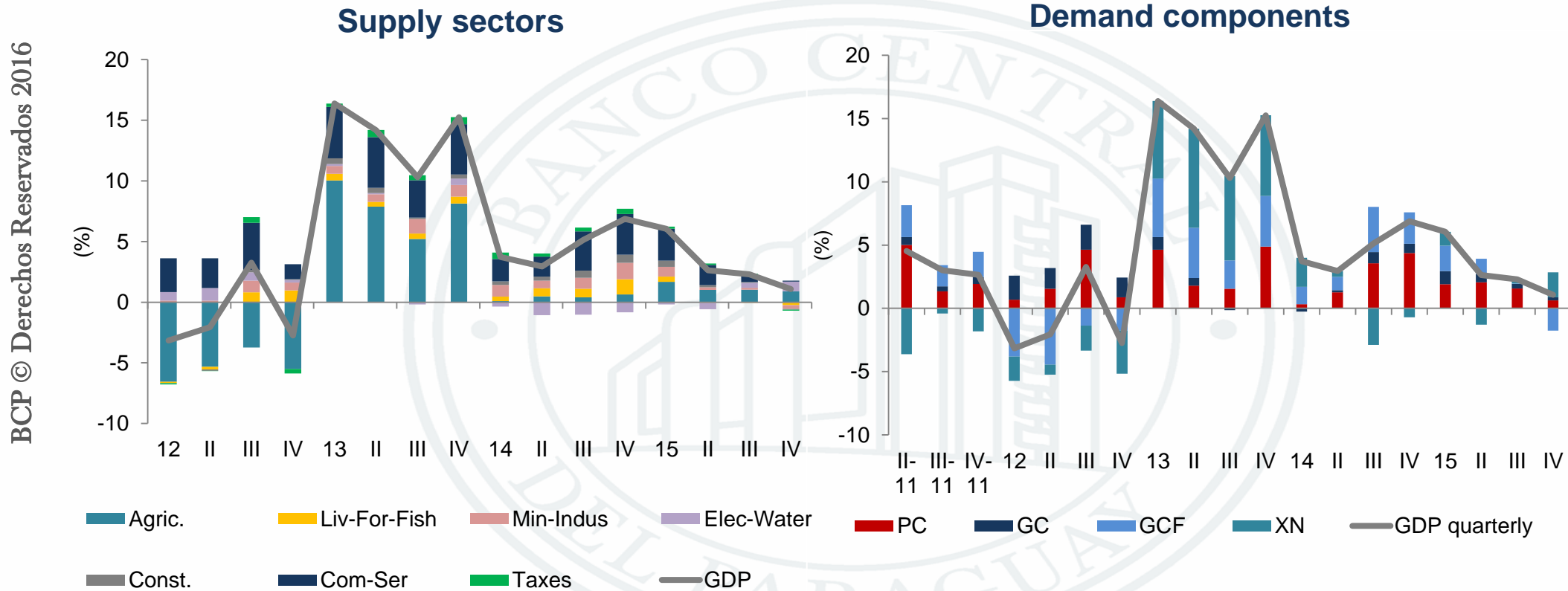
# ... as in the manufacturing sector

## Manufacturing sector (without meat production) Annual variation (6 months moving average)



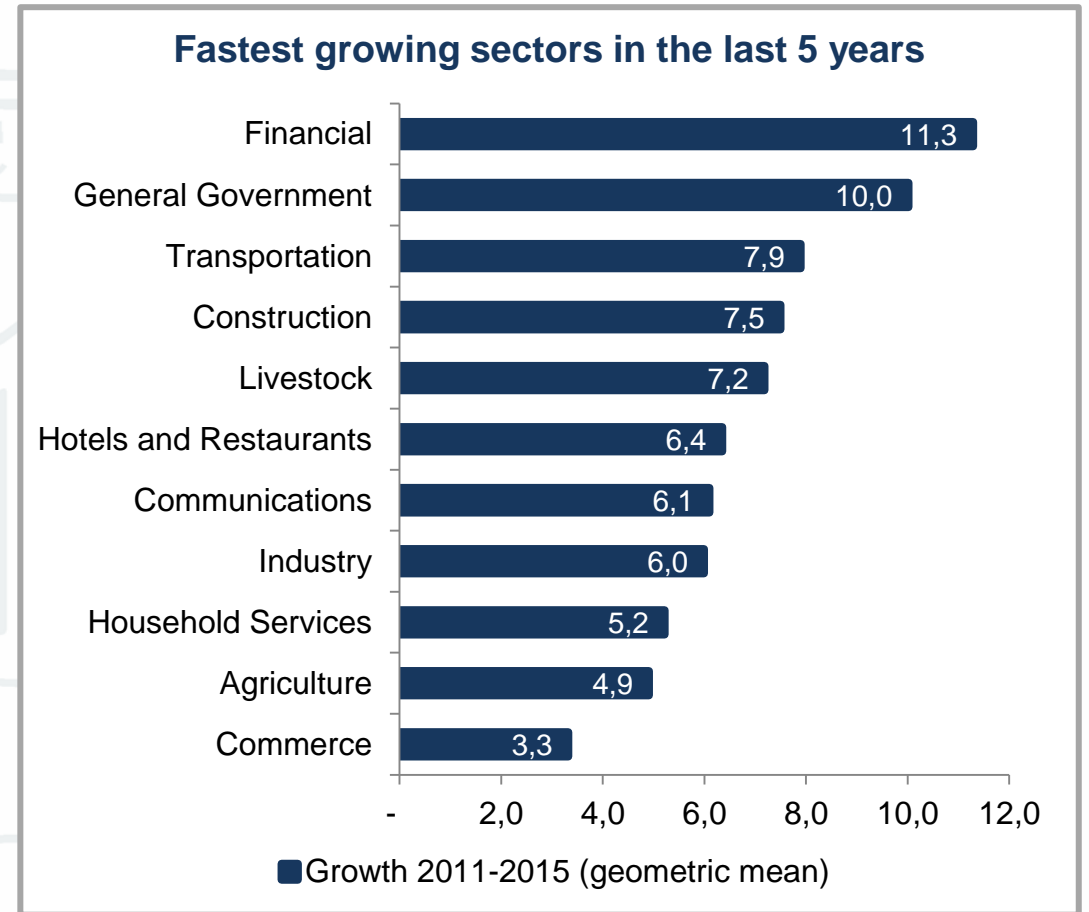
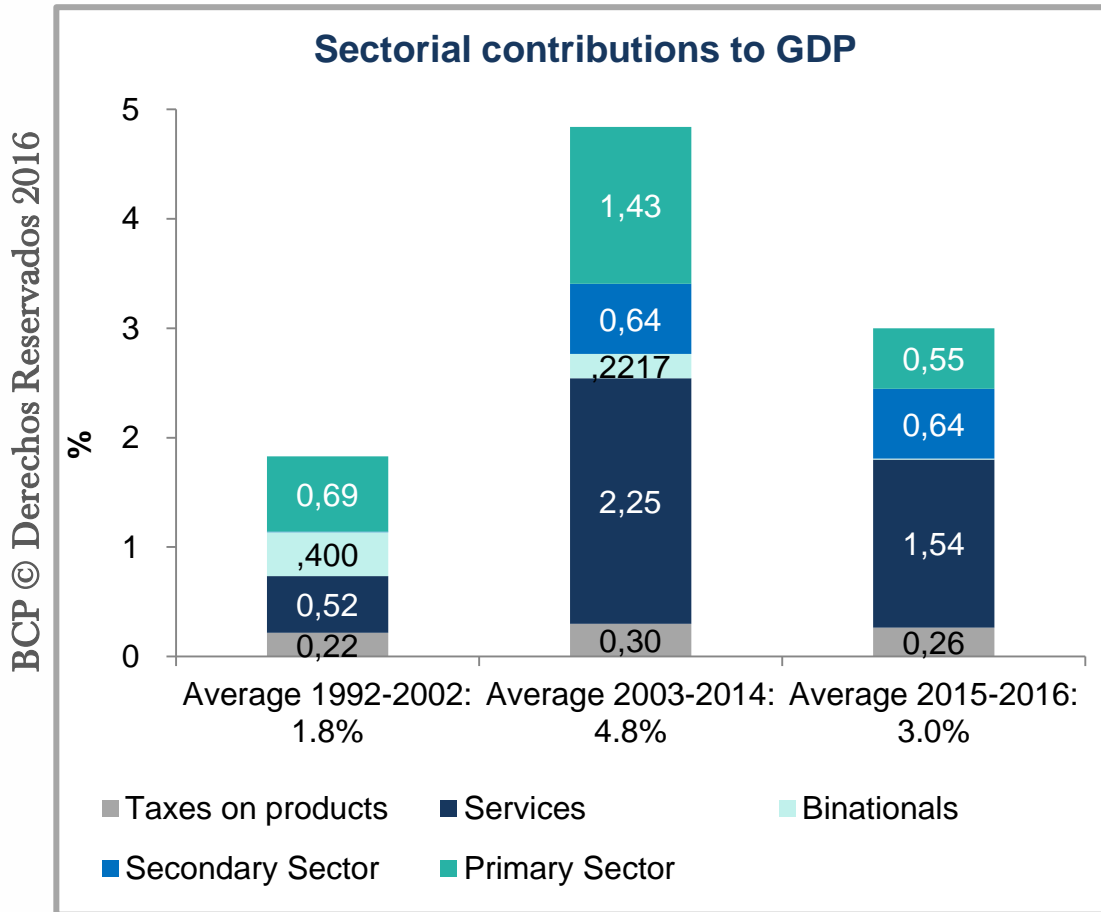
# Non-traditional sectors and domestic demand continue to explain growth.

## Gross Domestic Product



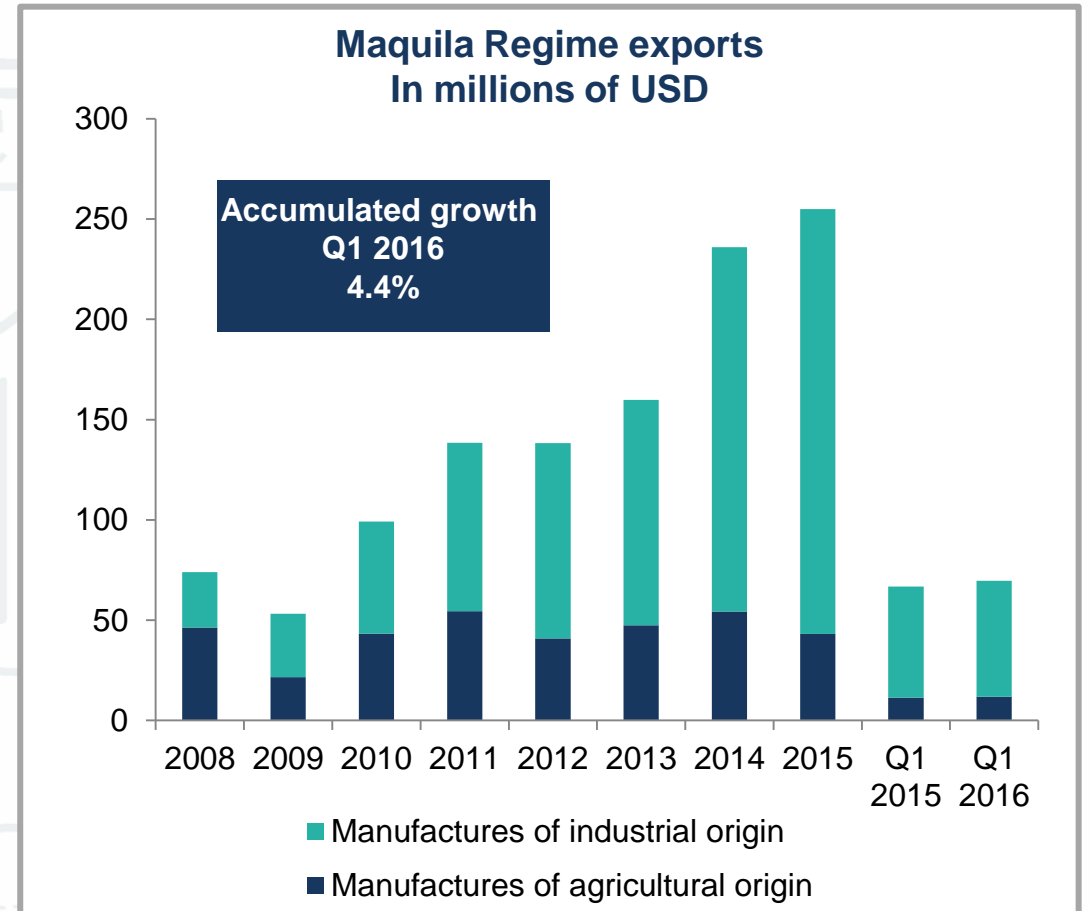
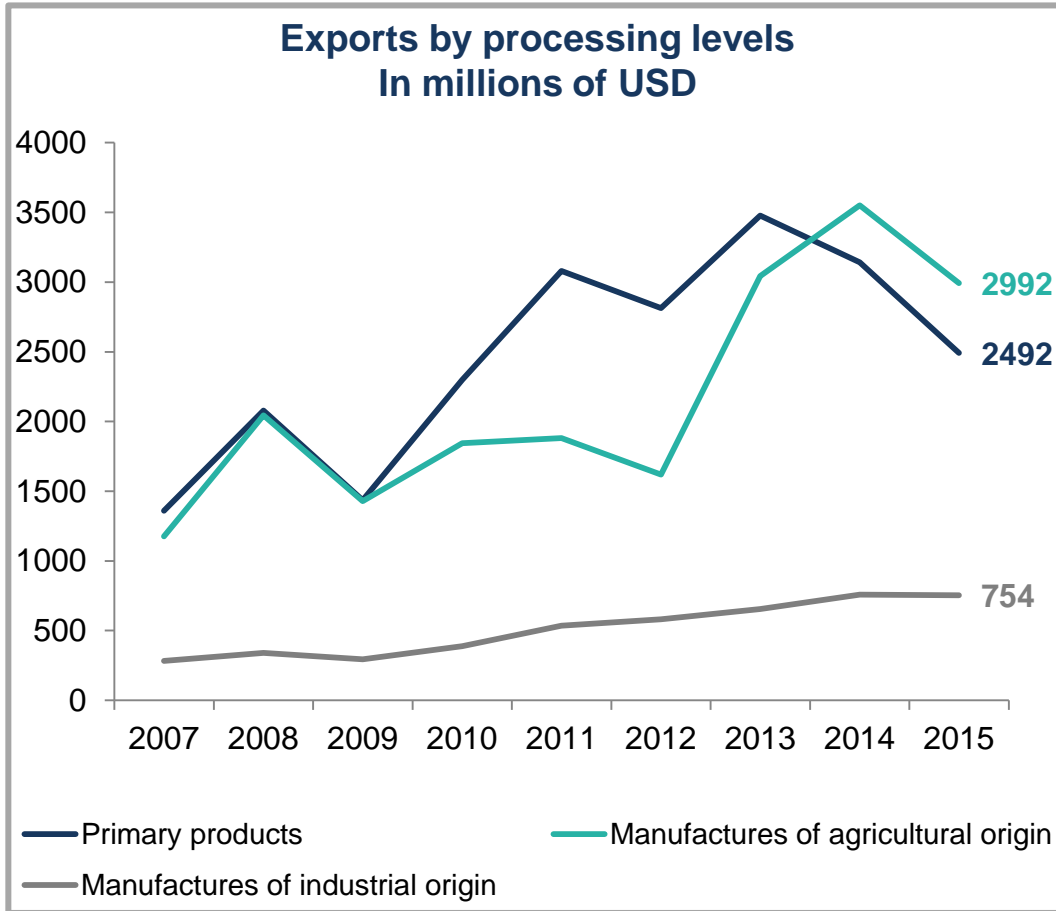


# ...on the back of a gradual diversification of the economy...



# ...and its exports.

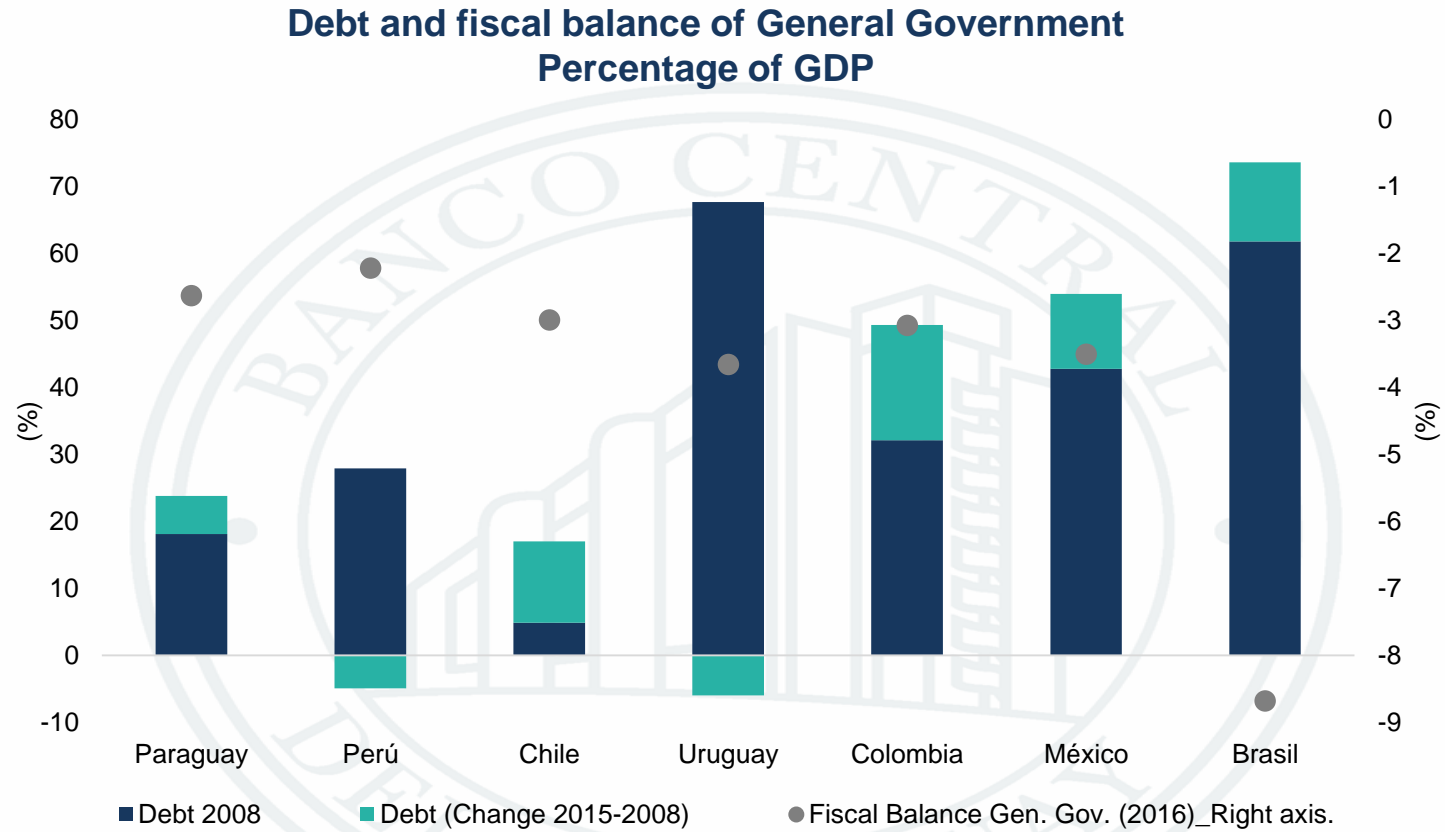
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# The fiscal stance is relatively strong.

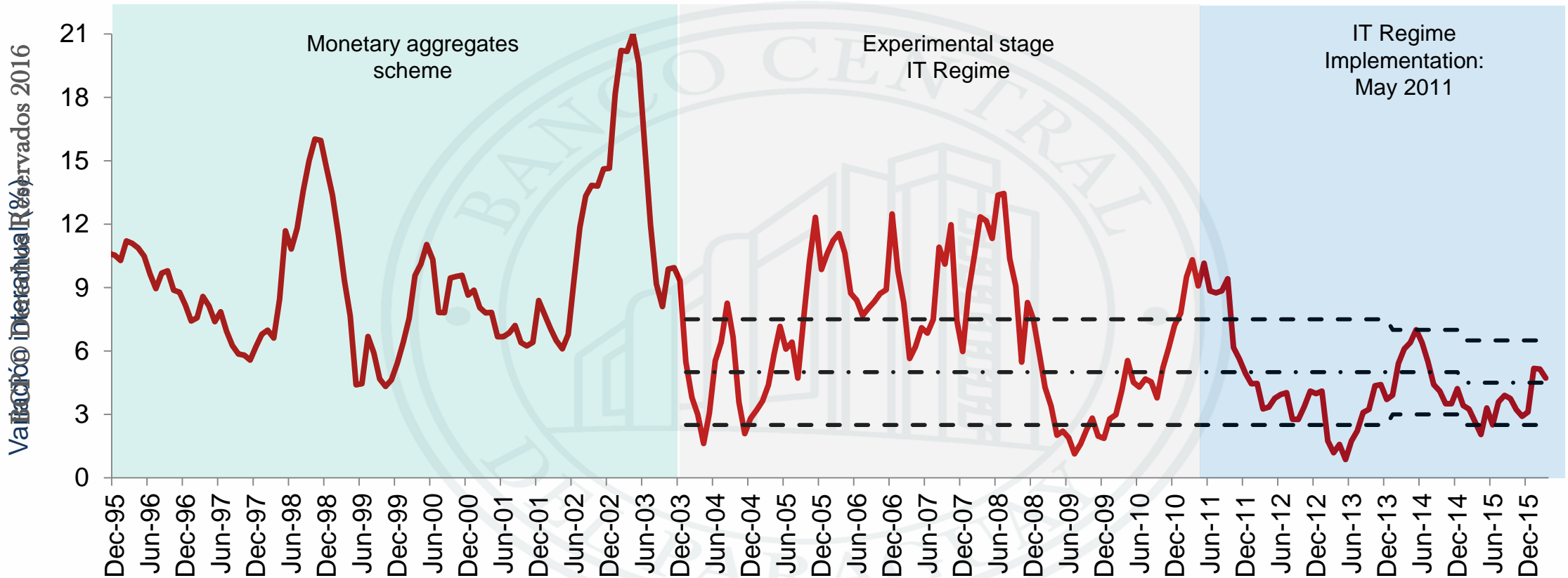
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# Inflation has shown a favorable transition...

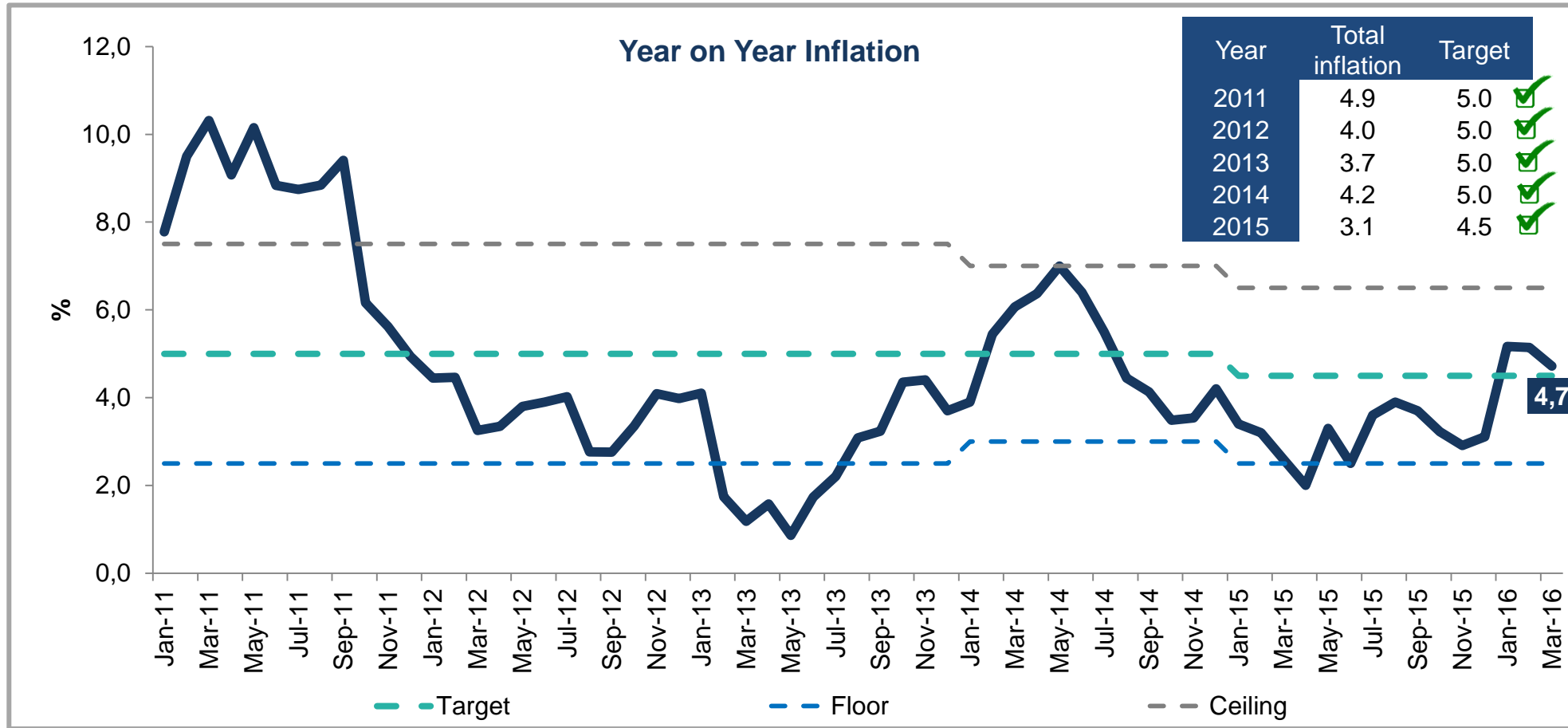
## Inflation evolution (%)





# ...mainly with the Central Bank's adoption of a inflation targeting regime...

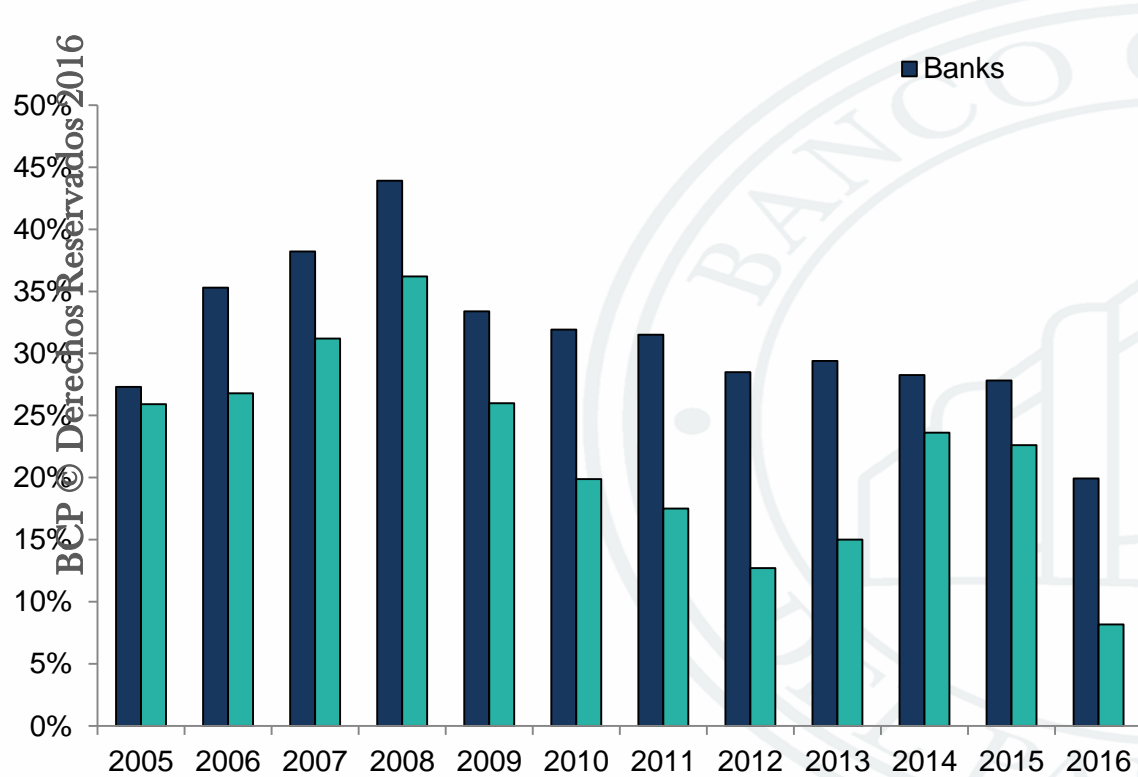
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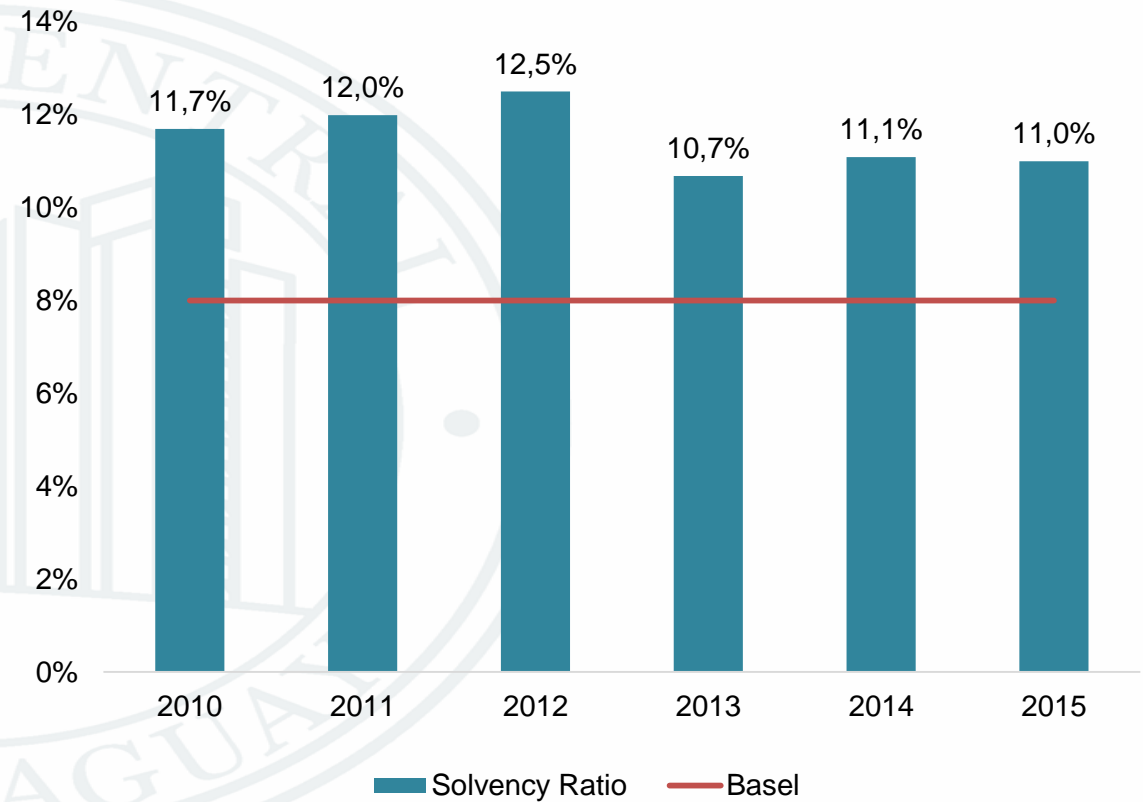


...supporting a solid and well capitalized financial system.

Financial entities profitability (ROE)



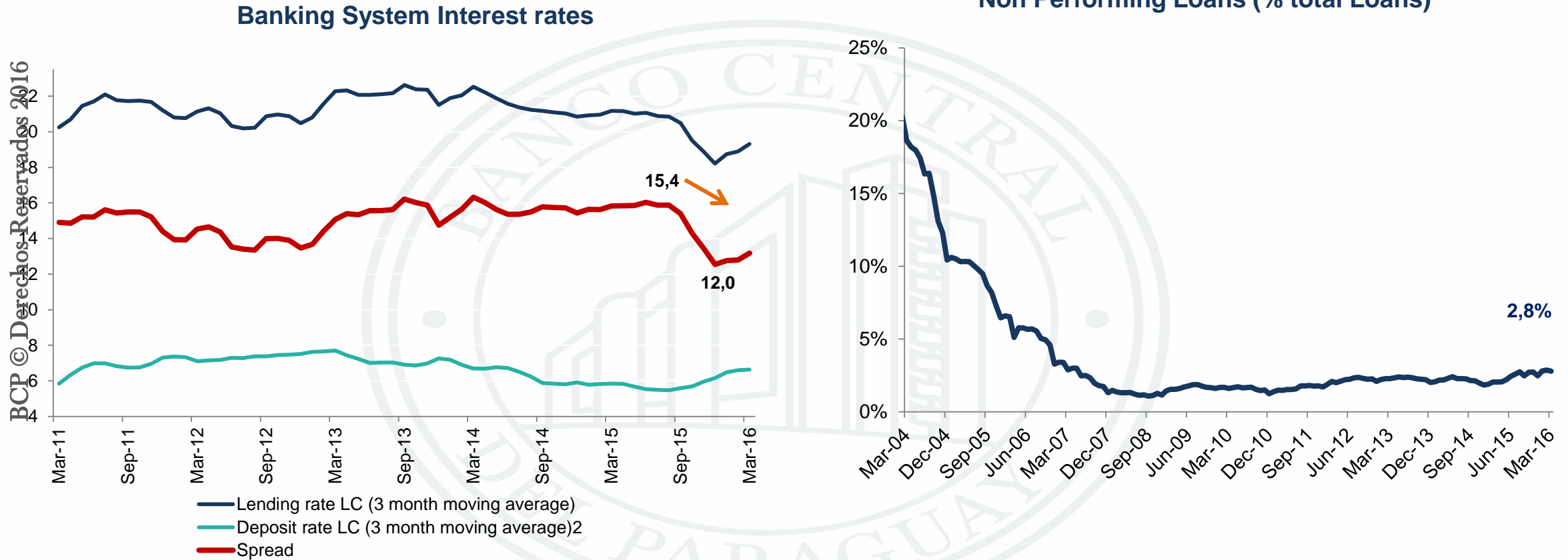
Solvency ratio of the Banking system\*



\*Median



# ...with spread of the banking system decreasing in the last months...

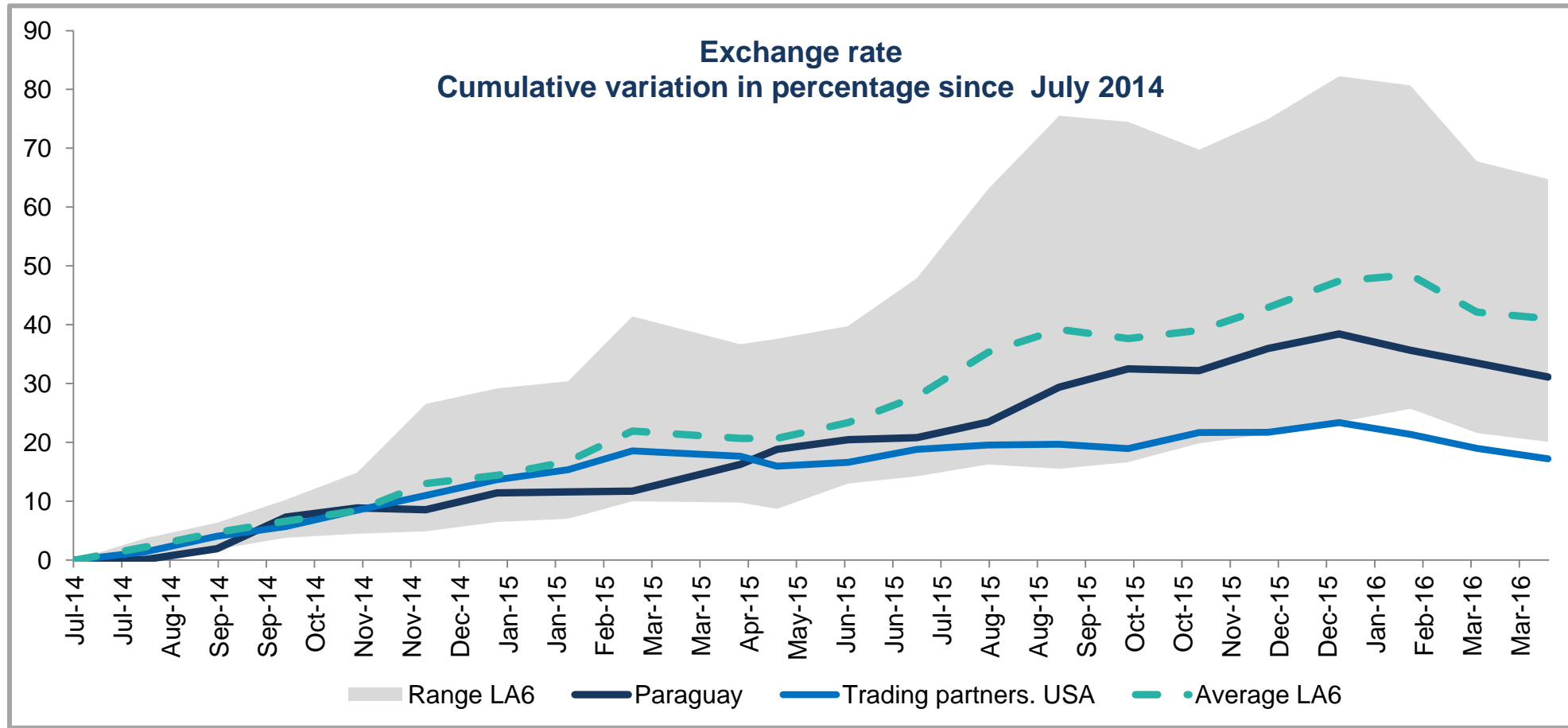


Source: BCP



...coupled with a flexible exchange rate to facilitate adjustments to external shocks.

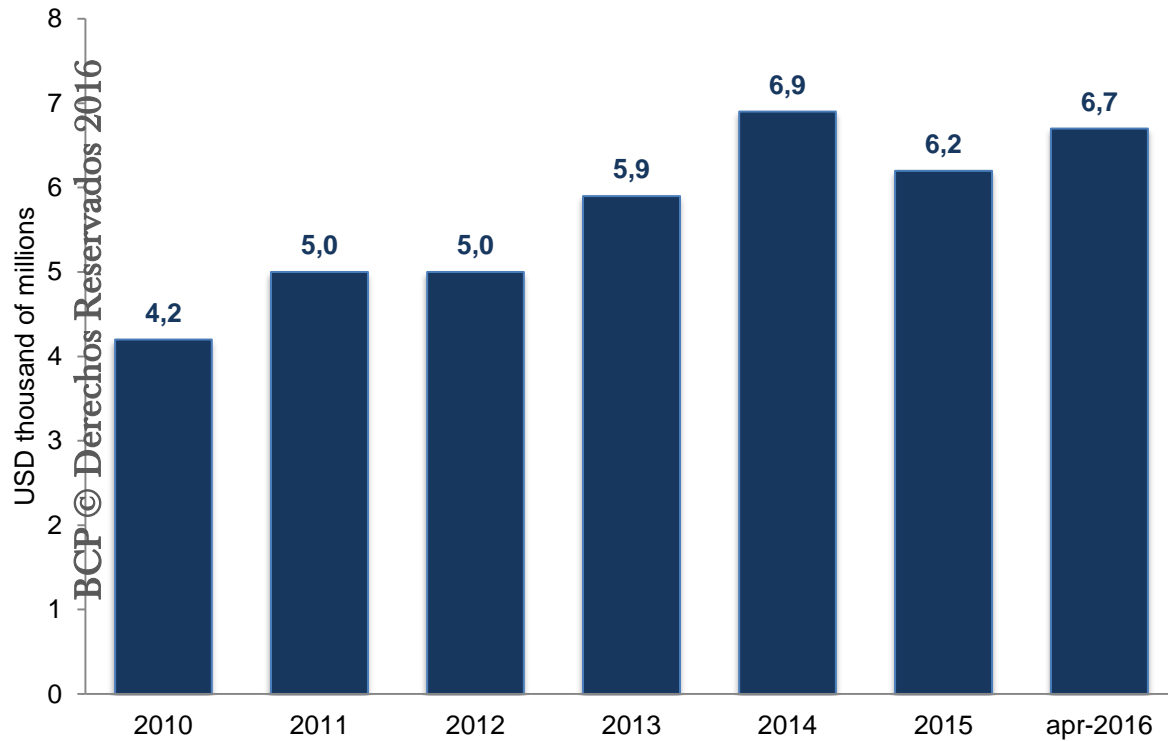
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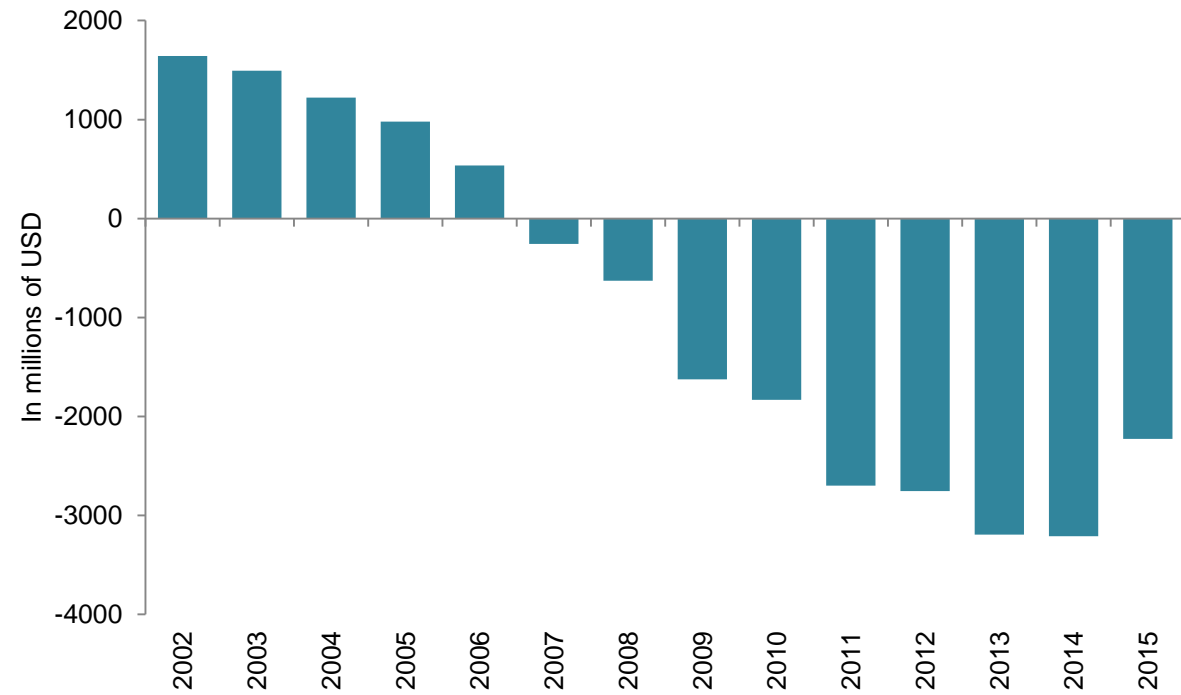


# There is a significant level of reserves to cope with excessive volatilities.

## International Reserves

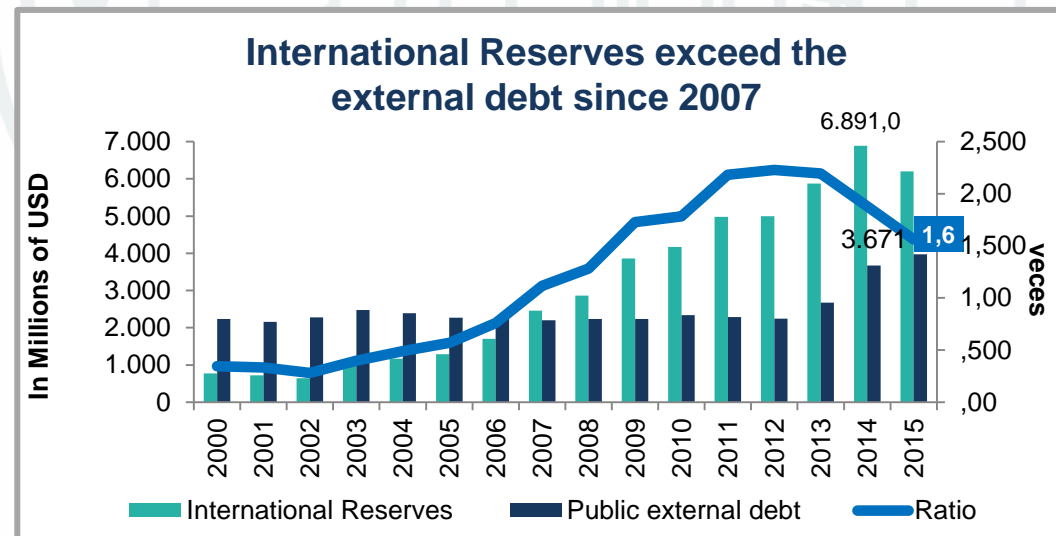
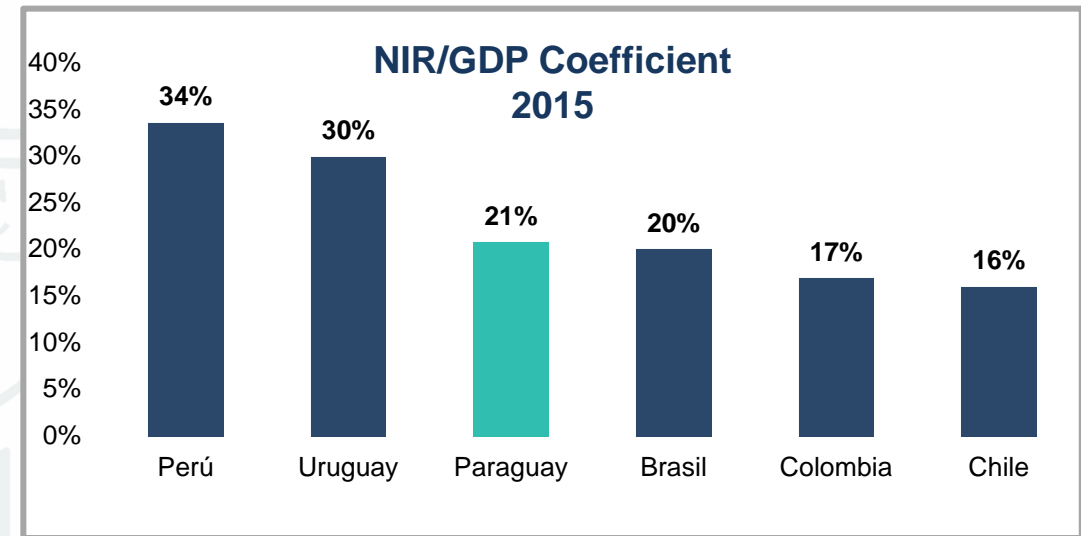
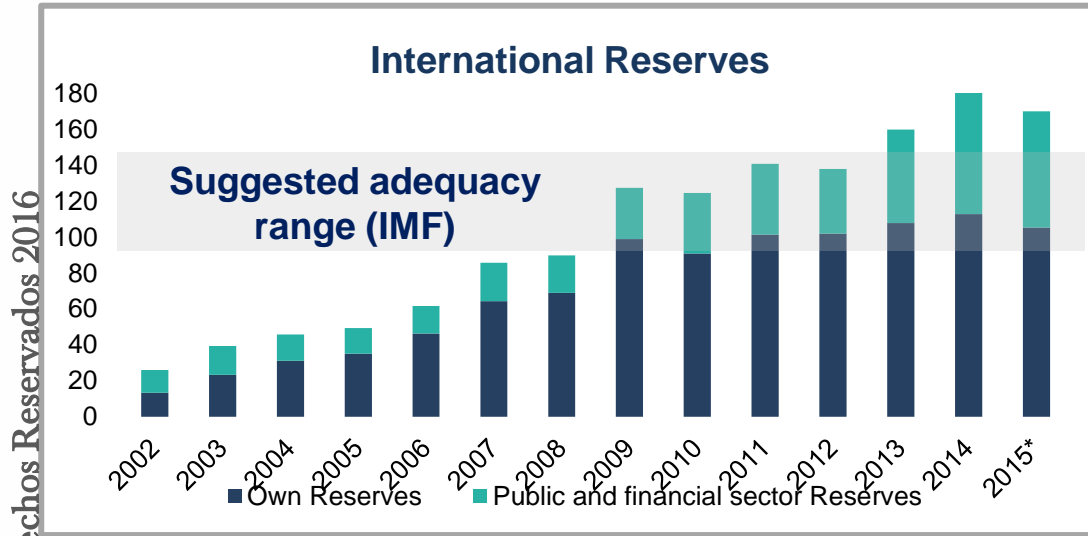


## Net External Debt





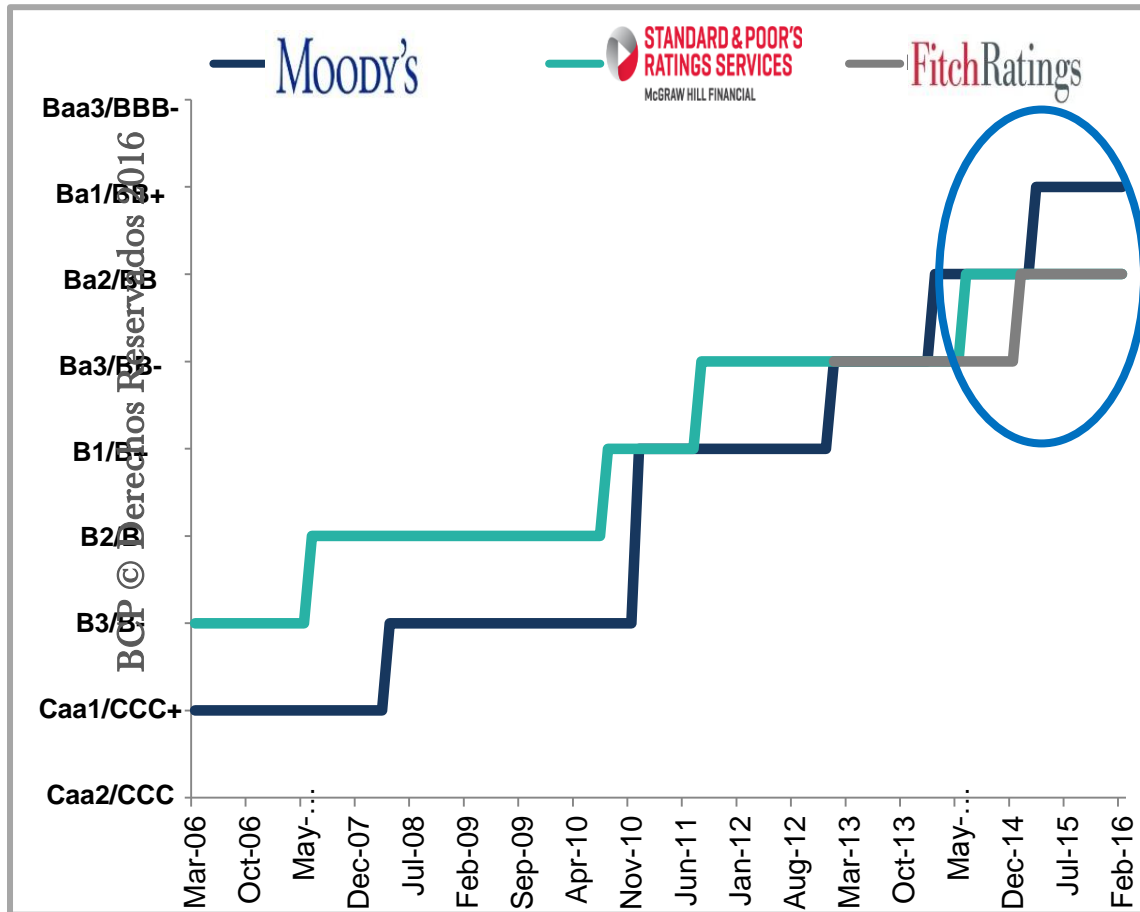
# Moreover, there is a significant "liquidity cushion" to tamper excess FX volatility...



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# The good performance was reflected in steady increases in sovereign credit ratings.



|           | Credit Rating variation in the region (MOODY'S) |      |        | Credit Rating variation in the region (S&P) |      |        | Credit Rating variation in the region (Fitch) |      |        |
|-----------|---|------|--------|---|------|--------|---|------|--------|
|           | 2014  | 2016 | Review | 2014  | 2016 | Review | 2014  | 2016 | Review |
| Paraguay  | Ba2   | Ba1  | ↑      | BB  | BB   | →      | BB-   | BB   | ↑      |
| Brasil    | Baa2  | Ba2  | ↓      | BBB-  | BB   | ↓      | BBB   | BB+  | ↓      |
| Argentina | Ca  | Ca   | →      | SD  | SD   | →      | RD  | RD   | →      |
| Uruguay   | Baa2  | Baa2 | →      | BBB-  | BBB  | ↑      | BBB-  | BBB- | →      |
| Perú      | A3  | A3   | →      | BBB+  | BBB+ | →      | BBB+  | BBB+ | →      |
| Colombia  | Baa2  | Baa2 | →      | BBB   | BBB  | →      | BBB   | BBB  | →      |
| Ecuador   | B3  | B3   | →      | B+  | B    | ↓      | B   | B    | →      |
| Venezuela | Caa1  | Caa3 | ↓      | CCC+  | CCC  | ↓      | CCC   | CCC  | →      |
| Bolivia   | Ba3   | Ba3  | →      | BB  | BB   | →      | BB  | BB   | →      |
| Chile     | Aa3   | Aa3  | →      | AA-   | AA-  | →      | A+  | A+   | →      |



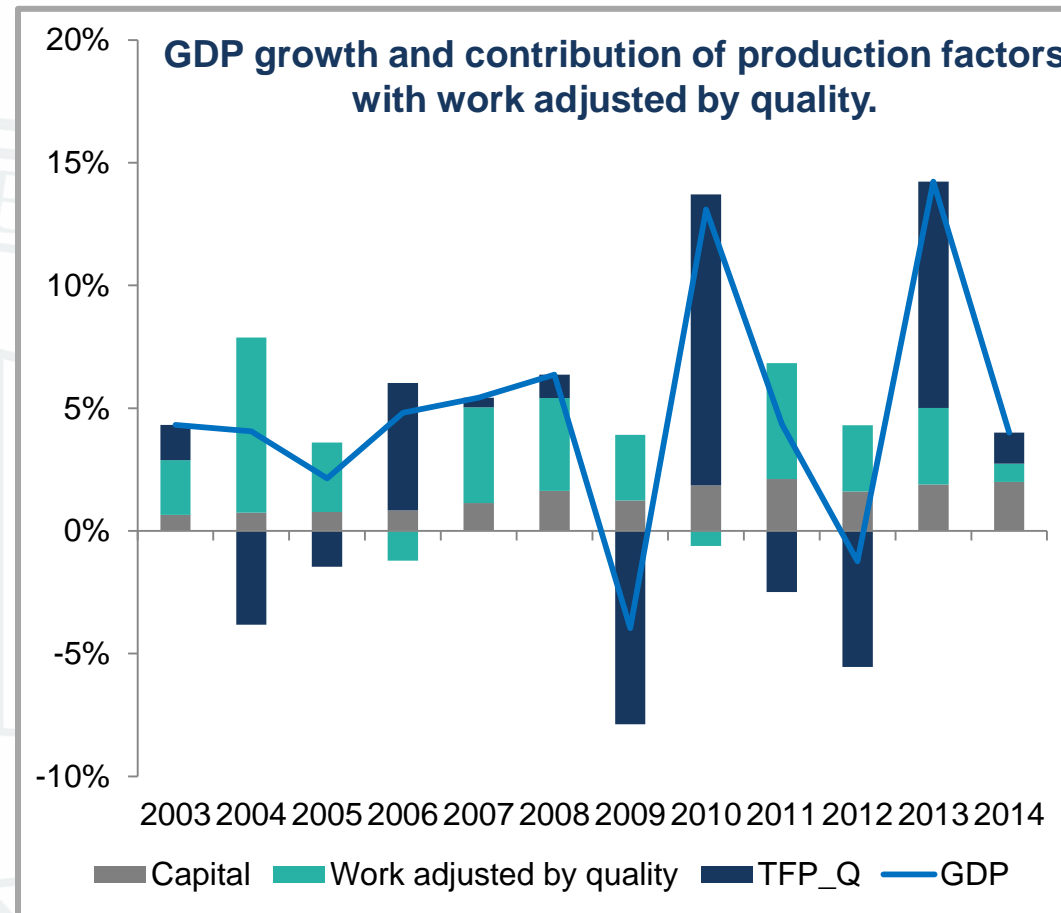
**CHALLENGE AHEAD:  
Increase productivity**



# Productivity's contribution to growth remains relatively low

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| Period    | GDP | Capital | Work (QA)* | TFP (QA) |
|-----------|-----|---------|------------|----------|
| 1963-2014 | 4.9 | 2.4     | 2.2        | 0.3      |
| 1993-2014 | 3.5 | 1.4     | 2.2        | -0.1     |
| 1993-2002 | 1.8 | 1.5     | 1.6        | -1.3     |
| 2003-2014 | 4.8 | 1.4     | 2.7        | 0.8      |



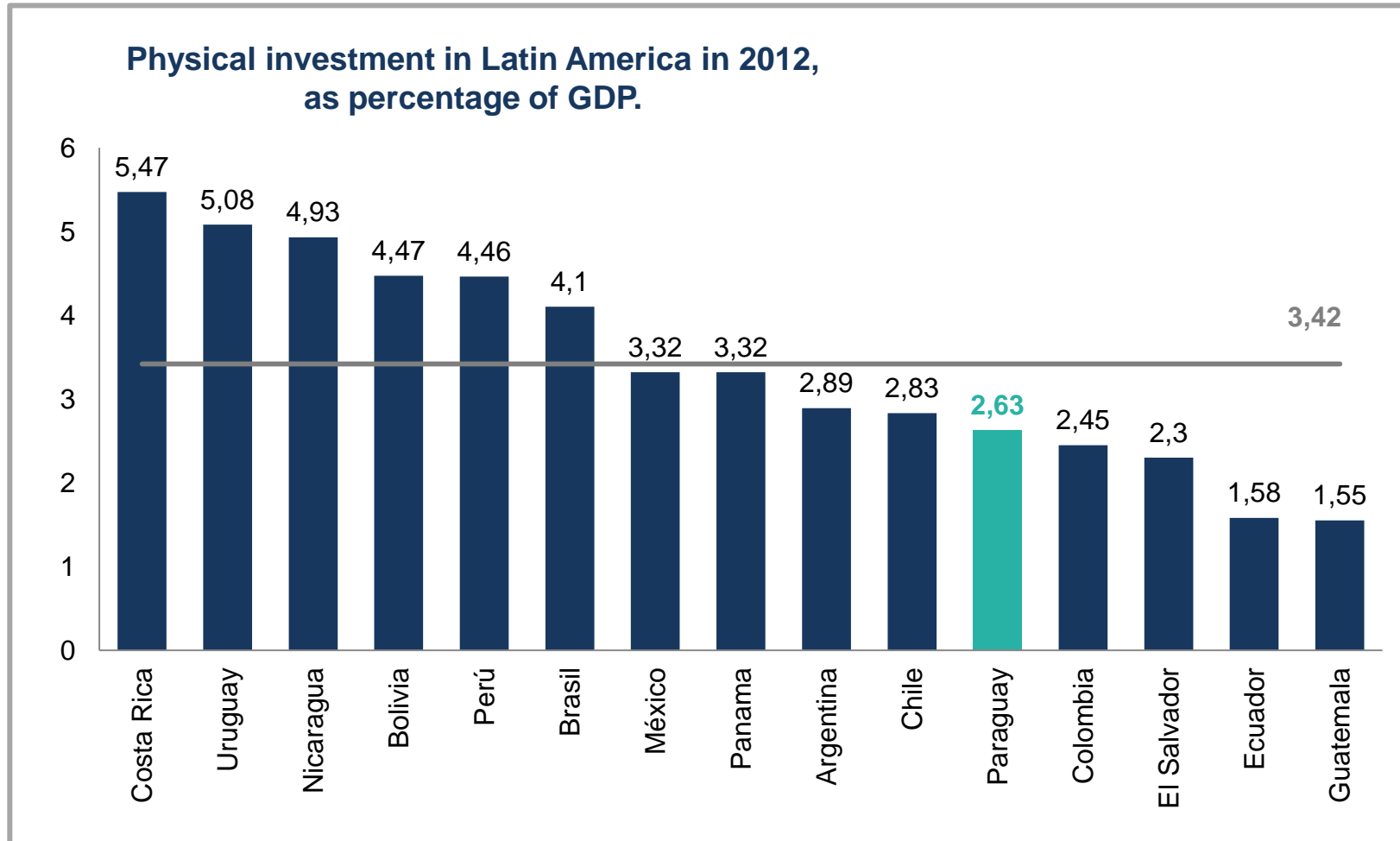
The TFP in Paraguay improved significantly in the last decade, but maintains a low contribution to annual GDP growth (around 16% on average when improvements in the quality of labor are taken into account). In addition, improved productivity is lagging behind other countries in the region or with respect to Asia's emerging markets .

Source: BCP & DGEEC



# Infrastructure investment is among the lowest in Latin America, but...

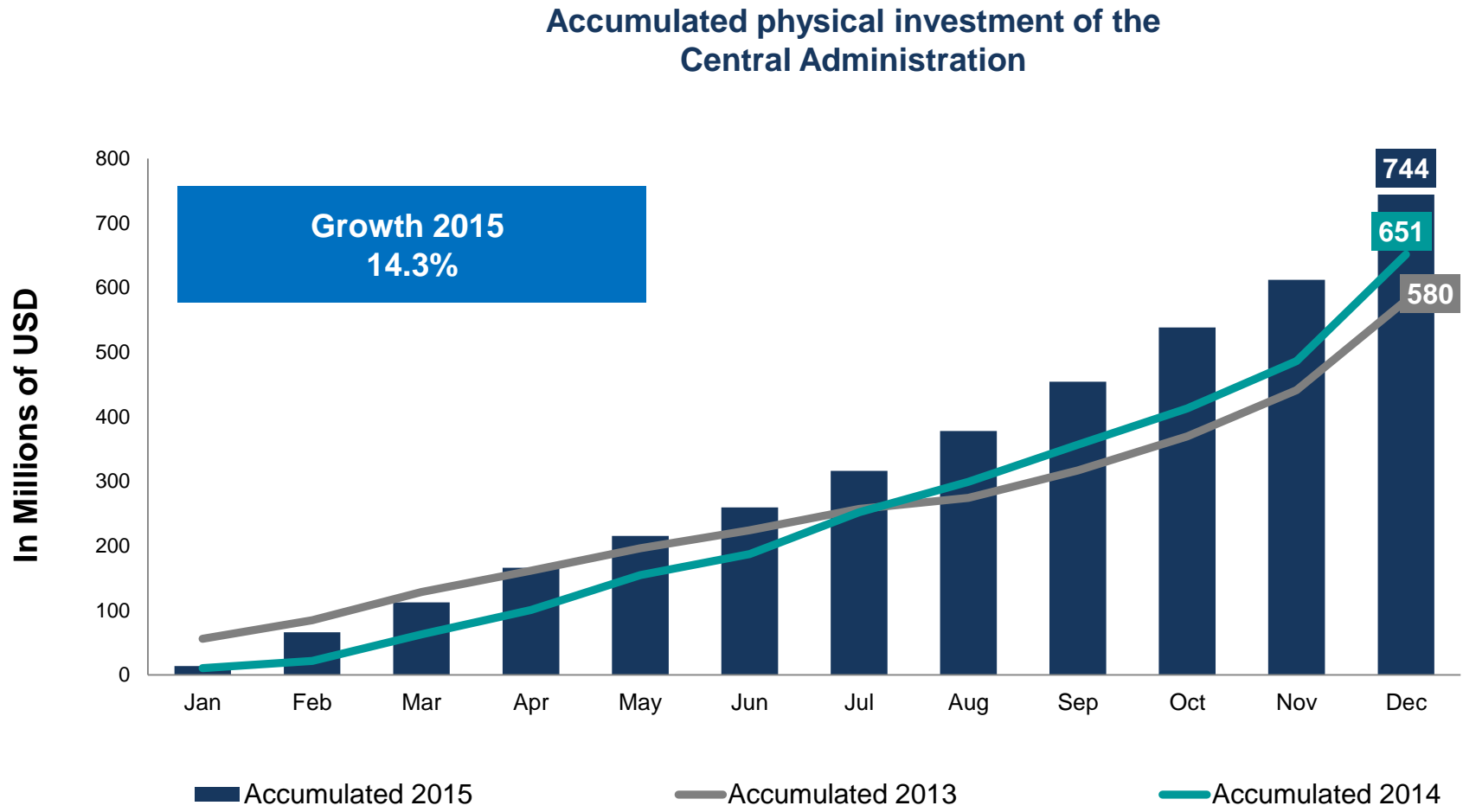
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...the country is on the right track...

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# Sovereign bonds

## Cifras en Mill. de US\$

|   | Bonos 2023   | Bonos 2044                   | Bonos 2023   | Bonos 2026   | TOTAL      |
|---|--------------|------------------------------|--------------|--------------|------------|
|   | 1ra Emisión  | 2da Emisión                  | Reapertura   | 3ra Emisión  |            |
|   | Ley 4.848/13 | Leyes 5.142/14<br>y 5.251/14 | Ley 5.386/15 | Ley 5.554/16 |            |
| Administración Nacional de Electricidad               | 198,8        | 100,0                        | 0,0          | 0,0          | 0,3        |
| Industria Nacional del Cemento                        | 0,0          | 67,0                         | 0,0          | 0,0          | 0,1        |
| Ministerio del Interior                               | 0,0          | 3,6                          | 0,0          | 0,0          | 0,0        |
| Ministerio de Hacienda <sup>1</sup>                   | 0,0          | 262,8                        | 233,8        | 28,6         | 0,5        |
| Ministerio de Educación y Cultura                     | 0,0          | 2,5                          | 0,0          | 0,0          | 0,0        |
| Ministerio de Salud Pública y Bienestar Social        | 0,0          | 0,7                          | 0,1          | 0,0          | 0,0        |
| Ministerio de Obras Públicas y Comunicaciones         | 297,4        | 412,8                        | 21,3         | 0,0          | 0,7        |
| MAPA / Crédito Agrícola de Habilitación               | 0,0          | 34,2                         | 0,0          | 0,0          | 0,0        |
| Instituto Nacional de Desarrollo Rural y de la Tierra | 0,0          | 10,5                         | 16,9         | 0,0          | 0,0        |
| Secretaría Nacional de la Vivienda y el Hábitat       | 0,0          | 19,8                         | 4,7          | 0,0          | 0,0        |
| <b>Total transferido</b>                              | <b>496,2</b> | <b>913,9</b>                 | <b>276,8</b> | <b>28,6</b>  | <b>1,7</b> |

1 Bonos 2044, amortización de la deuda pública y aporte de capital a organismos internacionales (US\$ 243,6 millones), transferencia a la Municipalidad de Asunción (US\$ 19,2 millones). Bonos 2023 reapertura, amortización de la deuda pública (US\$ 186 millones) y aporte de capital a organismos internacionales (US\$ 47,8 millones). Bonos 2026, amortización de deuda pública por US\$ 28,6 millones.



# ...and an ambitious public investment plan for the following years

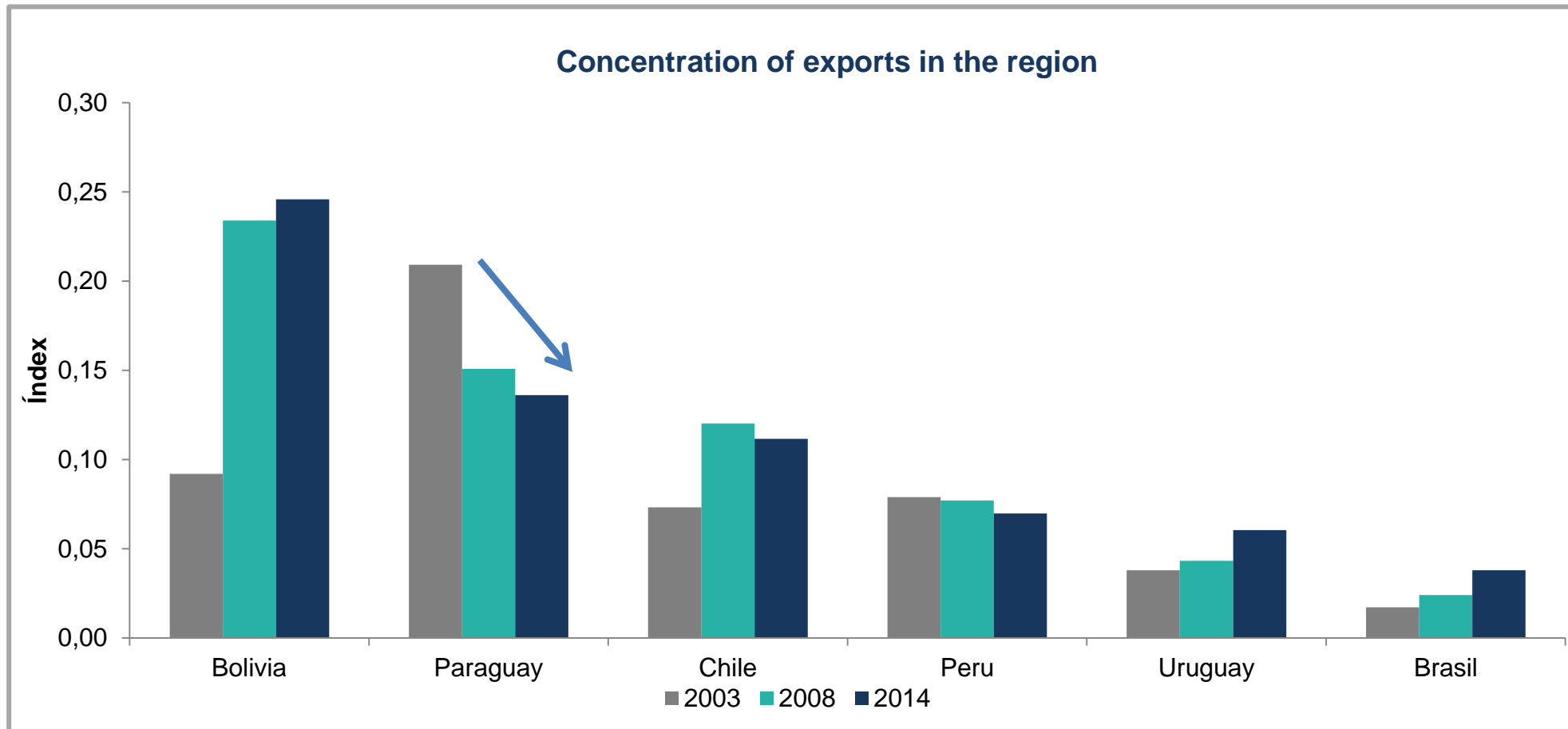
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| <b>Public projects</b>        | <b>Estimated investment<br/>(In millions of USD).</b> |
|-------------------------------|---|
| <b>In process</b>             | <b>1.527,21</b>                                       |
| <b>Tendered in 2015</b>       | <b>2.156,32</b>                                       |
| <b>To be tendered in 2016</b> | <b>1.981,45</b>                                       |
| <b>Projects for 2017-2018</b> | <b>2.128,7</b>  |
| <b>Total in public works</b>  | <b>7.793,68</b>                                       |



# Exports have been diversifying in recent years...

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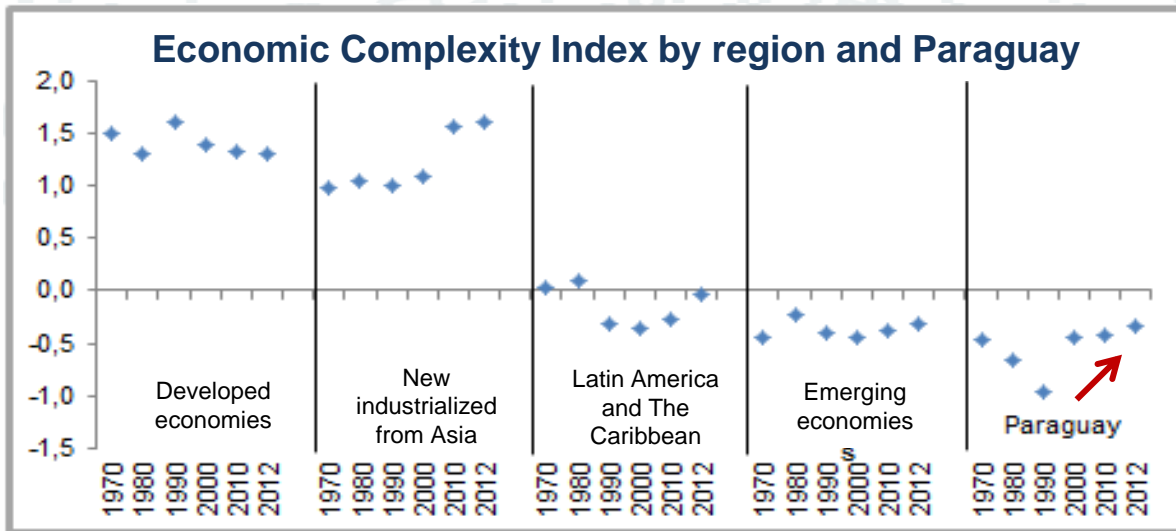


# ...while the economy is gradually producing more complex goods.

| Number of products exported by production process. | 2003       | 2008       | 2014       |
|--|------------|------------|------------|
| Primary goods                                      | 73         | 66         | 59         |
| Manufactures based on natural resources            | 116        | 125        | 120        |
| Low tech manufactures                              | 184        | 202        | 186        |
| Manufactures of high and medium technology         | 163        | 181        | 200        |
| <b>TOTAL</b>                                       | <b>536</b> | <b>574</b> | <b>565</b> |

| 2003-13 Variation on world position | Country            | 2013 World ranking | ECI 2013 |
|-------------------------------------|--------------------|--------------------|----------|
| 15 ▲                                | Paraguay           | 84                 | -0.65    |
| 13 ▲                                | El Salvador        | 54                 | -0.01    |
| 10 ▲                                | Costa Rica         | 53                 | 0.01     |
| 10 ▲                                | Jamaica            | 68                 | -0.24    |
| 10 ▲                                | Cuba               | 70                 | -0.34    |
| 6 ▲                                 | Dominican Republic | 71                 | -0.35    |
| 4 ▲                                 | Colombia           | 50                 | 0.04     |

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# CONCLUSIONS



# Conclusions

First, authorities must avoid overestimating their economies excess capacity. In the short term, counter-cyclical measures could be applied. However, this should be done prudently while preserving its macroeconomic stability.

Second, given the drop in potential output, demand-side policies will be insufficient and measures should include structural reforms to eliminate supply "bottlenecks" and boost productivity growth. Thus, policymakers need to focus again on what historically has been the major source of steady economic growth: productivity.

Naturally, the structural reforms needed to enhance productivity will depend on each country singularities. Even so, improving the quality of education, available infrastructure, institutions and the business environment are common needs for most economies.

Accordingly, in Paraguay the creation of the Superintendence of Pensions will be an important Institutional improvement. The law allows pension funds to be invested in regulated instruments through financial markets.

Structural reforms to boost productivity cannot be delayed. Unfortunately, it will be a while until countries could harvest the fruits of those policies. Moreover, it will take a considerable time until LAC countries achieve their long term objective: a high level of economic and social development .



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**Thank you**